**Briefing note** 

September 2012

## Foreign Airlines allowed to invest in Indian Civil Aviation Sector

On 20 September 2012, the Government of India ("GOI") amended its foreign investment policy permitting foreign direct investment ("FDI") in civil aviation sector up to 49% under the Government Route.

The GOI has permitted foreign airlines to make foreign investment, up to 49 percent in companies operating scheduled and non-scheduled air transport services ("Policy"). Until now, foreign airlines were allowed to participate in the equity of companies operating cargo airlines, helicopter and seaplane services, but not in the equity of an air transport undertaking operating scheduled and non-scheduled air transport services.

The investments would need to comply with the relevant regulations of SEBI and other applicable rules and regulations and would be subject to the following conditions:

- Scheduled Operator's Permit to be granted only to a company that is registered and has its principal place of business within India. The Chairman and at least two-thirds of the Directors of the investee shall have to be citizens of India and the substantial ownership and effective control of the investee shall have to vest in Indian nationals;
- all foreign nationals likely to be associated with Indian Scheduled and Non-Scheduled air transport services, as a result of such investment, shall require clearance from security view point before deployment; and
- all technical equipment that might be imported into India, as a result of such investment, shall require clearance from the relevant authority in the Ministry of Civil Aviation.

The Policy is expected to benefit the cash-starved domestic carriers and provide a much needed boost in terms of equity infusion. However, there are bigger challenges in the Indian aviation industry which may make it difficult to attract investment from foreign airlines. Key challenges are fuel costs (increasing costs of crude oil plus sales tax), mandatory route dispersal guidelines as well as the negative impact due to increase in airport related tariffs/ charges.

Nonetheless, the Policy is certainly an important milestone for the aviation sector and will give access to capital for domestic carriers, bring in global best practices and also allow better prices and services for the travellers.

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