

#### **OUR INSURANCE CAPABILITIES**

We are a trusted advisor to the world's leading insurers and reinsurers on complex transactions, disputes, financing, regulatory and commercial matters.

Many international insurers turn to the Luxembourg market for their insurance and reinsurance undertakings as well as acquisitions. Our integrated team thrives to offer a unique mix of experience, connections and pragmatism to successfully assist on the setting-up of Luxembourg (re)insurance subsidiaries and vehicles for investment by insurers, reinsurers and pension funds, including incorporation, regulatory autorisation process, drafting of contractual documentation, legal opinions or sales and acquisitions. We are advising insurers and reinsurers on all stages of their projects, from the setting up and incorporation and the related due diligence, over drafting and negotiation of all contracts and agreements in addition to all other questions of pre- and post-closing.

The fact that we regularly advise insurance and reinsurance undertakings, as well as other professionals of the insurance sector, including intermediaries, and their shareholders and investors, enables us to provide results-driven commercial advice to insurance sector professionals on some of their most complex transactions and to help them address some of their most challenging business issues.

Our Luxembourg and other network office teams have close working relationships with the Luxembourg insurance sector supervisory authority (the Commissariat aux Assurances, CAA), with other domestic regulators in other European jurisdictions and with the European supervisory authorities that help us to successfully advise and guide on insurance regulatory questions and processes.

## **OUR INSURANCE PRACTICE**KEY REASONS THAT SET US APART

The Luxembourg insurance practice has long-standing experience advising on a wide range of insurance regulatory aspects including on the set-up and licensing as well as mergers and acquisitions, including portfolio transfers, of insurance and reinsurance undertakings. Our team works closely with the global insurance team as well as with the other practice areas in Luxembourg.



#### **Strong Insurance Sector Team**

We have leading insurance sector experience. With an established global insurance sector group, we are used to working together internationally and across practice areas to support our clients. Our team has an in-depth understanding of the market, regulatory landscape and commercial drivers for financial investment in the sector. Our sector focus means that we understand the issues that you will face and are used to dealing with them. We will be able to offer valuable insights and cost-effective, streamlined project delivery.



#### **Insurance Regulatory Expertise**

We are market leaders in insurance regulatory matters and can advise on the full range of regulatory and policy issues our clients face. We have established relationships with regulators, including: close working relationships with the UK regulators and HM Treasury, the Luxembourg insurance sector supervisory authority (the Commissariat aux Assurances, CAA), with other domestic regulators in other European jurisdictions and with the European supervisory authorities.



## We support our insurance clients across the full range of their legal needs

- M&A and joint ventures including large cross-border M&A transactions
- financial services regulation and enforcement
- corporate restructuring and reorganisation
- establishment of new operations
- development of complex insurance products
- raising capital
- reinsurance and alternative risk transfer
- distribution including bancassurance arrangements
- major insurance/reinsurance disputes
- outsourcing and other commercial contracts
- real estate investments
- asset management / investment funds
- sanctions and anti-money laundering

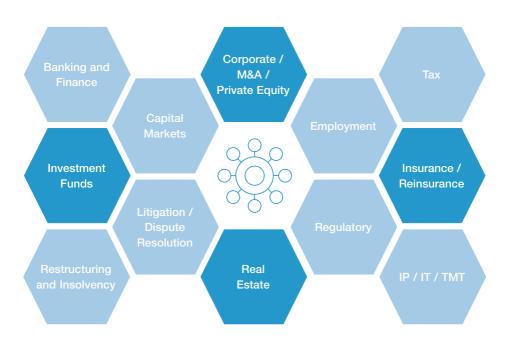
tax advice

## OUR INSURANCE PRACTICE FULL BANGE LAW FIRM

Our insurance practice will work closely with other practice areas depending on our client's needs.

In Luxembourg, we have a strong team of more than 130 lawyers, including 15 partners. Our lawyers have a thorough understanding of different business cultures, the ability to work in many languages and experience in multijurisdictional work.

## We have a full range of legal advisory capability in the following core areas:



# "ONE EUROPE" INSURANCE PRACTICE OUR LUXEMBOURG OFFICE WORKS CLOSELY WITH THE OTHER EUROPEAN INSURANCE TEAMS

## Our European offices are located in:



Amsterdam Istanbul Newcastle
Barcelona London Paris
Brussels Luxembourg Prague
Bucharest Madrid Rome
Düsseldorf Milan Warsaw
Frankfurt Munich

First rate domestic and cross-border expertise across Europe:

Through our extensive network of offices in Europe we can offer an unparalleled ability to assist on pan-jurisdictional insurance business. We have offices across Europe, including major financial districts, and will be delighted to work closely with our colleagues from these offices.

Our multi-disciplinary team includes sector experts from across our corporate and M&A, regulatory, banking & finance, capital markets,

dispute resolution, antitrust, tax, real estate, IT/IP pensions and employment teams.

### Established relationships with regulators, including:

close working relationships with domestic regulators in European jurisdictions and with the European supervisory authorities.

## Trusted advisor to the world's leading insurance and reinsurance companies and brokers:

We advise clients from across the global life, general, specialty and reinsurance markets.

We also advise insurance brokers, London Market participants, Bermudan based insurers, mutuals, run-off specialists and banks as counterparties to insurers.

### We support our insurance clients across the full range of their legal needs including.

- financial services regulation and enforcement
- corporate restructuring
- M&A and joint ventures
- establishing new operations
- restructuring and run-off
- development of complex insurance products
- raising capital
- reinsurance and alternative risk transfer
- distribution including bancassurance arrangements
- major insurance/ reinsurance disputes
- outsourcing and other commercial contracts
- · real estate investments
- asset management/funds
- sanctions and anti-money laundering

## OUR GLOBAL INSURANCE PRACTICE A COLLABORATION BEYOND EUROPE

Through our extensive network of offices in the Americas, Europe, Asia Pacific, the Middle East and Africa, we offer an unparalleled ability to assist insurance companies throughout their global operations. Our size of team and breadth of experience enables us to advise on life and non-life sectors, intermediaries and other businesses in the insurance sector.

Our multi-disciplinary team includes sector experts from across our corporate and M&A, regulatory, banking & finance, capital markets, dispute resolution, antitrust, tax, real estate, IT/IP pensions and employment teams.

We offer an award winning and top tier ranked global team of over 200 fee-earners providing first class domestic and cross-border advice across the world's main financial centres and the emerging markets.

Our **Americas** Insurance practice represents many of the world's top 20 global insurers and reinsurers, large multinational companies, banks, as well as sophisticated new market entrants such as global private equity houses and hedge funds. We also advise insurance brokers, Bermudan-based insurers, London Market participants, Lloyd's, mutuals, run-off specialists, trade associations and banks as counterparties to insurers.



Chambers Global : Multi-Jurisdictional Insurance

Chambers Global 2023

"They are really pragmatic and assist us to the right extent depending on what the business needs."

"Superb technical skills"



#### **CURRENT ISSUES FACING GLOBAL INSURERS**

As a leading global practice we have a unique insight into the latest insurance market trends and deal terms in the sector. Not only do we offer transactional support but also board and general counsel level advice.

#### **Corporate Governance**

- board effectiveness
- systems and controls
- operational risk
- securing group consistency versus subsidiary independence

#### **Processes and Systems**

- sharing best practices
- embedding group standards
- risk management and compliance
- protection of IP
- data privacy controls

#### **HR** Issues

- boardroom/executive changes
- pensions
- employee benefits and incentives
- employment contracts

#### Regulation

- Global systemically important insurers
- (G-SIIs) classification and resolution planning
- global and local market regulatory enforcement
- implementation of Solvency II as it evolves
- market conduct regulation
- senior management responsibilities

#### **Investment Activities**

- minimising counterparty risk
- treasury activities, e.g. derivatives, cash pooling
- innovative risk transfer structures.
- e.g. Insurance Linked Securities (ILS) and Value-in-Force transactions
- alternative investment strategies including Infrastructure, Private Equity, Property, Corporate debt

#### Operational Efficiency

- outsourcing
- distribution including bancassurance arrangements
- IT contracts
- dealing with non-core business
- reinsurance
- new products

#### **Group Structures**

- corporate reorganisations
- · mergers and acquisitions
- effective deployment of capital
- minority shareholdings and joint ventures
- group service companies
- regulatory capital and other financing arrangements

#### **ESG**

- Climate Change for Insurers
- Sustainable Corporate
   Governance and New Due
   Diligence Duties in Europe
- The impact of Coronavirus on the EU's ESG priorities

#### Sanctions and antimoney laundering

- cross-border sanctions risks;
- risk management;
- enforcement and regulatory inspection related advice:
- financial crime and sanctions compliance obligations;
- foreign investment barriers.

### **OUR RANKINGS AND AWARDS** MARKET RECOGNITION



#### **TIER 2: "INSURANCE LUXEMBOURG"**

LEGAL 500 FMFA 2023

"FIRM OF THE YEAR: LUXEMBOURG"

IFLR European Awards 2022

**BAND 1: "FINANCIAL AND CORPORATE LUXEMBOURG"** 

IFI R 1000 2022

"Effectively able to draw upon experts within the finance, corporate and litigation teams, in particular, with significant regulatory know-how and strong track records in the insurance space, both domestically and internationally."

Legal 500 2023 - Insurance



#### "INTERNATIONAL LAW FIRM OF THE YEAR"



IFLR European Awards 2023

"EUROPE WIDE LAW FIRM OF THE YEAR 2023"

(C) WINNER EUROPE AWARDS 2023 Clifford Chance

Chambers European Awards 2023

**BAND 1: "INSURANCE IN GLOBAL: MULTI-JURISDICTIONAL LEGAL RANKINGS**"

Chambers & Partners Global 2023

"Excellent regulatory insurance knowledge and is creative in finding solutions."

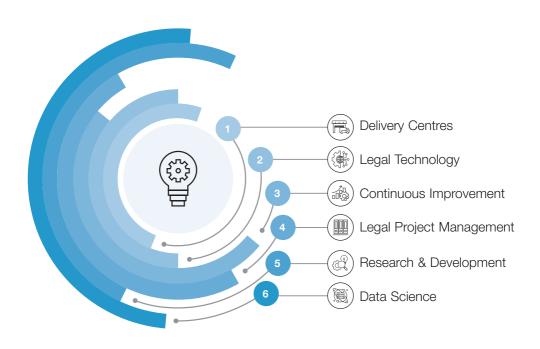
Legal 500 2023 - Insurance

"The team is extremely involved and permanently reliable, with superb depth and breadth of knowledge and skills"

Chambers Global 2022 - Insurance

#### **INNOVATION IN ACTION**

Putting evolution into evidence, in every facet of our work, every day. Whether it's the way we work today and how we pave the way for future methods, or the new answers we bring to our clients. Our capabilities, insights and research speak for themselves. And so do the results.



#### **KEY CONTACTS**

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