

C L I F F O R D  
C H A N C E



LUXEMBOURG

# WHY LUXEMBOURG?

**1**

Stable political and social environment combined with a strong economy (AAA-rated country)

**2**

Attractive and competitive tax and labour environment

**3**

Founding member of the EU; headquarters for EU financial institutions with a strategic location at the heart of Europe and a traditional openness towards cross-border integration

**4**

A talented, international, multicultural and multilingual workforce

**5**

Home of the Global Fund Industry: Number One investment fund centre in Europe and Number Two in the world (more than EUR 5,000 billion AUM). Prime location for alternative investments

**6**

A growing tech and fintech jurisdiction

**7**

Sophisticated, pragmatic and flexible legal and regulatory framework for investors and financial institutions

**8**

European gateway for Chinese outbound activities

**9**

Sound investor protection and open dialogue with the CSSF as a highly experienced, responsive and business-oriented regulator

**10**

Insurance and reinsurance hub

**11**

European centre for sustainable finance and ESG

**12**

Strong capital market infrastructure and international leader in debt capital

# A LEADING INTERNATIONAL LAW FIRM

Clifford Chance in Luxembourg advises both international and Luxembourg-based clients, including financial institutions, fund managers, business enterprises and state and regulatory bodies, on a wide range of matters.

Our lawyers have a thorough understanding of different business cultures, the ability to work in many languages and are experienced in multi-jurisdictional work. We are therefore in a unique position to deal with all key aspects of national and international business law ranging from the most challenging deals to day-to-day operations.

In addition to advising clients on their most complex and crucial legal needs, our partners sit on key Luxembourg regulatory, governmental and professional committees or lecture at universities.

## Key figures



**+130**

Lawyers



**12**

Business sectors



**15**

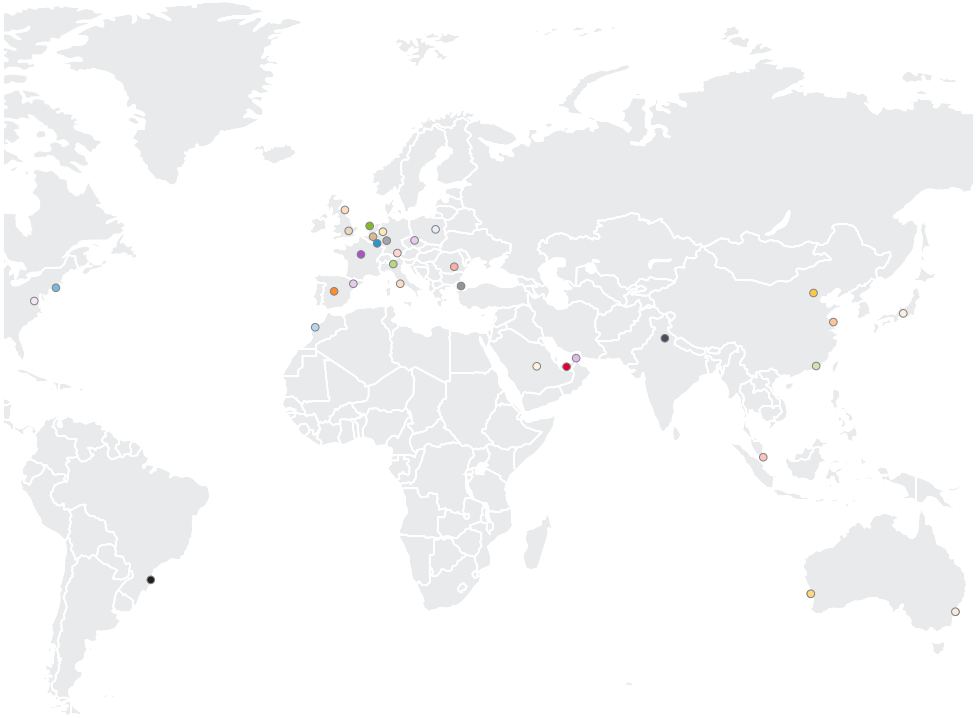
Partners



**28**

Nationalities

# OUR INTERNATIONAL FOOTPRINT



**33** offices in **22** countries

**17** offices in **13** countries in Europe

- Abu Dhabi ● Amsterdam ○ Barcelona ● Beijing ● Brussels ● Bucharest ○ Casablanca
- Delhi ○ Dubai ○ Düsseldorf ● Frankfurt ● Houston ● Hong Kong ● Istanbul ● London
- Luxembourg ● Madrid ● Milan ○ Munich ○ Newcastle ● New York ● Paris ● Perth
- Prague ○ Riyadh ● Rome ● São Paulo ● Shanghai ● Singapore ○ Sydney ○ Tokyo
- Warsaw ○ Washington, D.C.

# WHAT CLIENTS VALUE ABOUT US



## WE STRIVE TO BUILD LONG-LASTING RELATIONSHIPS

We understand the level of investment required to become a trusted adviser. Our aim is always to build long-term relationships – not simply the biggest deals – both on a personal and institutional level.



## WE OFFER CONSISTENT QUALITY EVERYWHERE

We offer consistently high-quality advice with an extensive global coverage. We believe that only a few firms can genuinely offer both.



## WE PROVIDE HOLISTIC COMMERCIAL ADVICE

We strive to provide advice that is succinct, and in a form and style that our clients will find easy to understand. We will take a view and not shy away from difficult issues, and we're constantly sharing market practice and the relevant trends we are seeing.



## WE LISTEN

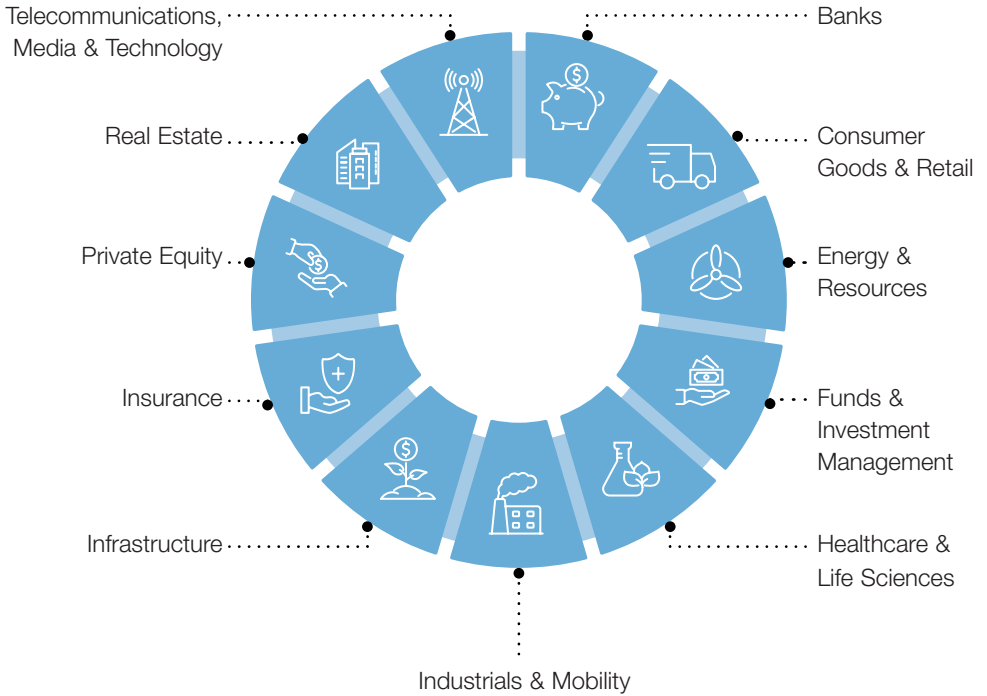
Clients regularly tell us that we're particularly strong at delivering exactly what they expect and ask for – rather than what we think they want. This goes to the heart of our relationship philosophy and service delivery principles.



## WE'RE COST-CONSCIOUS

We recognise that with limited internal legal resources, a fully supportive and responsive external team is essential to relieve some of the cost pressures that our clients are facing – and so we're constantly looking at alternative ways of working to make our clients' lives easier and save avoidable costs.

# SECTOR EXPERTISE



# PRODUCT OFFERING

## Real Estate

- Acquisition and disposal of properties
- Real estate finance
- Setting up of regulated and unregulated real estate funds
- Project finance
- Leasing of all types of real estate assets
- Zoning plan issues (including related litigation)
- Environmental aspects
- Energy sector
- Public infrastructure

## Litigation

- Commercial litigation
- Arbitration
- Insolvency litigation
- White collar and fraud litigation
- Enforcement litigation
- Investment funds and asset management litigation
- Banking litigation
- M&A / joint venture disputes
- Data protection

## Employment

- HR legal assistance
- Advisory
- Transactional
- Regulatory investigations
- Corporate governance

## Tax

- International tax structuring
- Structured finance products
- Investment funds set-up
- Implementation of tax-efficient profit extraction mechanisms
- Acquisition finance/ corporate finance/ securitisation transactions
- Restructuring
- Tax litigation
- Transfer pricing

## Banking & Finance

- Lending
- Leveraged and acquisition finance (acting both for lenders and borrowers)
- Real estate and asset finance
- Structured finance
- Financing of debt portfolio acquisitions
- Securitisation

## Corporate, M&A and Private Equity

- M&A
- Private equity
- Joint ventures
- Corporate restructurings
- General corporate finance
- Internal acquisition financing



## Funds & Investment Management

- Fund structuring and formation covering UCITS and AIFs (Part II, SIFs and SICARs) including RE, PE, infrastructure and debt funds
- Licensing and regulatory authorisations
- Investment management and advisory arrangements
- Service provider arrangements, depositary and custody
- Distribution and marketing
- Regulatory
- Fund financing facilities
- Advising investors

## Restructuring & Insolvency

- Formal restructurings
- Refinancing
- Corporate reorganisations
- Regulatory optimisation

## Capital Markets

- Listings & public offers (debt and equity)
- EMTN, fiduciary notes, ABS
- High Yield
- Structured products
- Securitisation (including repackagings)
- Regulatory aspects

## Regulatory

- Establishing businesses
- Regulatory investigations
- New market access
- Custody and collateral
- Exchanges
- Financial services and M&A
- Governance
- Compliance
- Drafting customer documentation

## Intellectual Property / Technology, Media and Telecommunication

- Intellectual property
- Information technology
- Data protection
- IT outsourcing
- Telecommunication
- Media

# HOW THE MARKET PERCEIVES US



**BAND 1**  
**MORE GLOBAL-WIDE  
 BAND 1 PRACTICES  
 THAN ANY OTHER  
 FIRM IN CHAMBERS  
 GLOBAL 2024**

**“Clifford Chance has a highly dedicated team that is able to deliver within a tight deadline.”**

Chambers Global – Luxembourg 2024

**“They are experts at handling complex, unprecedented, innovative operations by offering high-quality advice and tailor-made solutions.”**

Legal 500 2024

**“Clifford Chance excel in efficiency and pragmatism. The lawyers possess excellent knowledge of legislation.”**

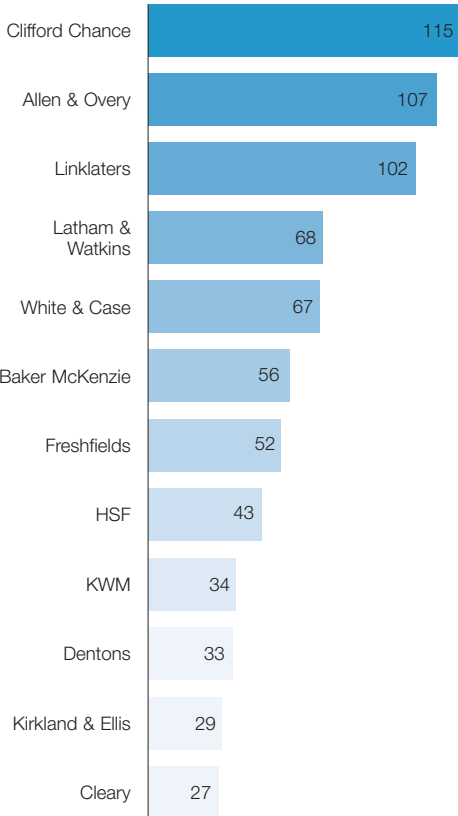
Chambers Europe 2024

**“Clifford Chance provides excellent advice not only on legal matters, but also provides effective and valuable assistance in negotiating tactics. Also, they are able to work in several languages with no compromises whatsoever on quality, responsiveness and speed.”**

Legal 500 2024

**“The Clifford Chance team demonstrated significant experience in what we needed to achieve. This was often at a very granular level of detail.”**

Chambers Global 2024





# MARKET INTELLIGENCE AND THOUGHT LEADERSHIP

Clifford Chance understands the importance of helping our clients stay ahead of legal and market trends. We leverage our in-depth market knowledge for the benefit of our clients through bespoke legal updates, seminar programmes and market intelligence.



## KNOWLEDGE & TRAINING

The Clifford Chance **Client portal** gives our clients – in one place – the cutting-edge knowledge they need for their financial markets business (Client Briefings, Alerters, Cross Border Guides).

Our **Legal Training Catalogue** offers a comprehensive selection of educational resources designed to empower and equip our clients with the knowledge and skills needed to navigate the complexities of the current legal landscape.

**Luxembourg's Legal Update newsletters** provide a compact summary and guidance on the new legal issues that could impact your business, particularly in relation to banking, finance, capital markets, corporate, litigation, employment, funds, investment management and tax law.

Our **Future Minds Academy** is a unique peer-to-peer training program created by and for the next generation of talented professionals in Luxembourg. This is the perfect opportunity for young professionals to meet in an informal setting, participate in collaborative learning sessions on a wide range of legal, regulatory and tax topics, discuss market trends and expand their professional network.



## PERSPECTIVES SERIES / BREAKFAST SERIES

We regularly host Perspective Series / Breakfast series across our global network in Europe, UK, APAC and the U.S.

The Perspective Series typically runs several times in digital format throughout the calendar year and the Breakfast Series is hosted physically in Luxembourg. They both address a wide range of topical issues for financial investors and corporates across industries.



## GLOBAL FUNDS CONFERENCE – LUXEMBOURG

Our **Global Funds Conference** is an annual flagship event we run in Luxembourg. Every year, we will bring together senior partners and experts from our Funds & Investment Management, Regulatory and Tax Group across Europe, the US and Asia to discuss the latest trends and developments that fund managers are most interested in. The event has always been one of the most popular conferences for our clients; each year we welcome over 200 industry leaders and guests joining us.



For more information on our events, training and newsletters, please contact [lux.bd@cliffordchance.com](mailto:lux.bd@cliffordchance.com)

# INNOVATION IS ACTION

Putting evolution into evidence, in every facet of our work, every day. Whether it's the way we work today and how we pave the way for future methods, or the new answers we bring to our clients. Our capabilities, insights and research speak for themselves. And so do the results.



## Delivery Centres

Our Delivery Centres in India and the UK are on hand to make sure we can work quickly, efficiently and with your budget in mind. Thanks to our smart technology and experience, we pair your needs with the right resources to get the work done.



## Data Analysis

Working with our clients and lawyers, our data science teams use data to diagnose issues and predict outcomes. We will recommend what to do today and tomorrow, exploring and finding new ways to bring actionable insights to our clients.



## Legal Technology

The way we work with technology sets us apart in transforming legal service delivery. By engaging with our clients and business partners, we combine creative use with a blend of technologies to deliver efficiencies, better collaboration and faster completion of work.



## Legal Project Management

Your most important matters need dedicated project management. Our team of Legal Project Managers (LPMs) work with lawyers and clients to handle the most complicated stages of legal operations, turning complexity into clarity.



## Continuous Improvement

Our teams include certified experts who apply the principles of Continuous Improvement (CI) to make this happen. It's all about delivering positive outcomes for you in the best possible way, achieved through a streamlined process, automated legal technology or re-assigning the right tasks to the right people.

# MANAGING OUR FOOTPRINT AND CONTRIBUTING TO SUSTAINABILITY

Environmental sustainability is an important issue for our clients and our people. We aim to provide an environmentally efficient service by embracing systems and initiatives that support better use of energy and resources and reduce CO<sub>2</sub> emissions.

## Managing our footprint

- We regularly evaluate our environmental footprint and continue to implement energy-saving and recycling initiatives in accordance with our global environmental policy.
- We are also mindful of impacts caused by our suppliers, and aim to source sustainable products and services wherever possible.



Established a **Global '2030' Environmental Network**



**Monitored and analysed global and local data**



**25% reduction in our aggregated Scope 1, 25% Scope 2 (market-based) and Scope 3 emissions in FY23 versus our FY20 baseline in the firm**

“ **Our Luxembourg office is BREEAM-certified and has set up a responsible business committee and a Sustainable Finance Group.** ”



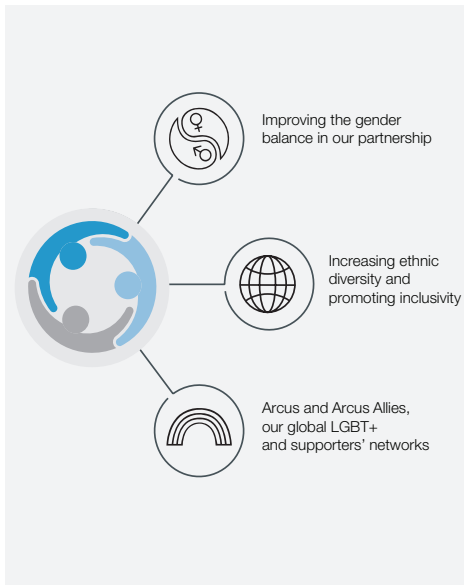
# DIVERSITY AND INCLUSION

As a leading law firm, we recruit the best talent from around the world. It is essential to our commercial strategy that we foster an inclusive culture so that we can provide our clients with the best advice.

Our clients are made up of a diverse range of businesses. To find ever better solutions to our clients' most important challenges, we must build the best team, made up of people from a wide range of backgrounds, which is nurtured and developed in an inclusive and collegiate environment.

We are committed to increasing diversity within the firm and report yearly on the inclusion and diversity commitments we have made.

Our Luxembourg office is a proud signatory of the Lëtzebuerg Diversity Charter.



**“ The most successful firms will understand that inclusion is a core value of the law, and they will have made a strategic choice to become experts on inclusion in advising their clients. ”**

**Tiernan Brady**  
Global Director of Inclusion



# KEY CONTACTS

For further information on how we can assist you, please contact:

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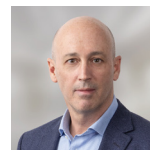
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## GLOBAL FINANCIAL MARKETS

## INVESTMENT FUNDS

## TAX







**C L I F F O R D**  
**C H A N C E**

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Clifford Chance, société en commandite simple admitted  
to the Luxembourg Bar.

**[www.cliffordchance.com](http://www.cliffordchance.com)**