C L I F F O R D C H A N C E



LUXEMBOURG

WHY LUXEMBOURG?

1 Stable political and social environment combined with a strong economy (AAA-rated country)	7 Sophisticated, but pragmatic and flexible, legal and regulatory framework for investors and financial institutions
2 Attractive and competitive tax and labour environment	8 — European gateway for Chinese outbound activities
3 Founding member of the EU, headquark financial institutions with a strategic loca heart of Europe and a traditional opennet towards cross-border integration	tion at the 9 the CSSF as highly experienced, responsive and
4 A talented, international, multicultural an multilingual workforce	d Insurance and reinsurance hub
5 Home of the Global Fund Industry Num investment fund centre in Europe and N Two in the world (more than EUR 5,000 AuM). Prime location for alternative inve	umber billion
6 A growing tech and fintech jurisdiction	12 Strong capital market infrastructure and international leader in debt capital

A LEADING INTERNATIONAL LAW FIRM

Clifford Chance in Luxembourg advises both international and Luxembourg-based clients, including financial institutions, fund managers, business enterprises, and state and regulatory bodies, on a wide range of matters.

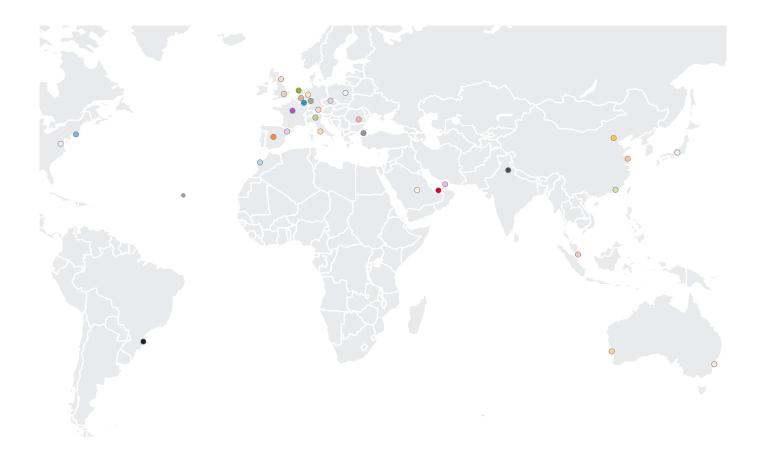
Our lawyers have a thorough understanding of different business cultures, the ability to work in many languages and are experienced in multi-jurisdictional work. We are therefore in a unique position to deal with all key aspects of national and international business law ranging from the most challenging deals to day-to-day operations.

In addition to advising clients on their most complex and crucial legal needs, our partners sit on key Luxembourg regulatory, governmental and professional committees or lecture at universities.

Key figures



OUR INTERNATIONAL FOOTPRINT



33 offices in 22 countries17 offices in 13 countries in Europe

Abu Dhabi • Amsterdam • Barcelona • Beijing • Brussels • Bucharest • Casablanca • Delhi • Dubai • Düsseldorf • Frankfurt

Houston
Hong Kong
Istanbul
London
Luxembourg
Madrid
Milan
Munich
Newcastle
New York
Paris
Perth

◎ Prague ○ Riyad ● Rome ● São Paulo ● Shanghai ● Singapore ○ Sydney ○ Tokyo ○ Warsaw ○ Washington, D.C.

WHAT CLIENTS VALUE ABOUT US



WE STRIVE TO BUILD LONG-LASTING RELATIONSHIPS

We understand the level of investment required to become a trusted adviser. Our aim is always to build long-term relationships – not simply the biggest deals – both on a personal and institutional level.



WE OFFER CONSISTENT QUALITY EVERYWHERE

We offer consistently highquality advice with an extensive global coverage. We believe that only a few firms can genuinely offer both.

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WE PROVIDE HOLISTIC, COMMERCIAL ADVICE

We strive to provide advice that is succinct, and in a form and style that our clients will find easy to understand. We will take a view and not shy away from difficult issues. And we're constantly sharing market practice and the relevant trends we are seeing.



WE LISTEN

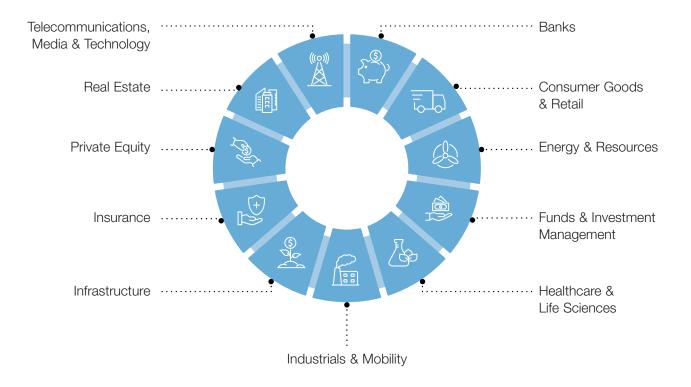
Clients regularly tell us that we're particularly strong at delivering exactly what they expect and ask for – rather than what we think they want. This goes to the heart of our relationship philosophy and service delivery principles.

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WE'RE COST-CONSCIOUS

We recognise that with limited internal legal resources, a fully supportive and responsive external team is essential to relieve some of the cost pressures that our clients are facing – and so we're constantly looking at alternative ways of working to make our clients' lives easier and save avoidable costs.

SECTOR EXPERTISE





PRODUCT OFFERING

Real Estate

- Acquisition and disposal of properties
- Real estate finance
- Setting up of regulated and unregulated real estate funds
- Project finance
- Leasing of all types of real estate assets
- Zoning plan issues (including related litigation)
- Environmental aspects
- Energy sector
- Public infrastructure

Litigation

- Commercial litigation
- Arbitration
- Insolvency litigation
- · White collar and fraud litigation
- Enforcement litigation
 - Investment funds and asset management
 - litigation Banking litigation M&A / joint venture
 - disputes
 - Data protection
 - Real estate

Tax

- International tax structuring
- Structured finance products
- Investment funds set-up
- Implementation of tax-efficient profit extraction mechanisms
- Acquisition finance/ corporate finance/ securitisation transactions
- M&A
- Restructuring Tax litigation
 - Transfer pricing
- Data protection

Employment

assistance

Transactional

HR legal

Advisorv

Litigation

Regulatory

Corporate

investigations

governance

Banking & Finance

- Lending
- Leveraged and acquisition finance (acting both for lenders and borrowers)
- Real estate and asset finance
- Structured finance
- Financing of debt portfolio acquisitions
- Securitisation

Corporate, M&A, **Private Equity**

- M&A
- Real estate
- Private equity
- Joint ventures
- Corporate restructurings
- General corporate finance
- Internal acquisition financing

Funds & Investment Management

- Fund structuring and formation covering UCITS and AIFS (Part II, SIFs and SICARs) including RE, PE, infrastructure and debt funds
- Licensing and regulatory authorisations
- Investment management and advisory arrangements
- Service provider arrangements, depositary and custody
- Distribution and marketing
- Regulatory
- Fund financing facilities

Advising investors

- Securitisation (including repackagings)
- Regulatory aspects
- Governance
- Compliance
- Drafting customer documentation

Intellectual Property/ Technology, Media and **Telecommunication**

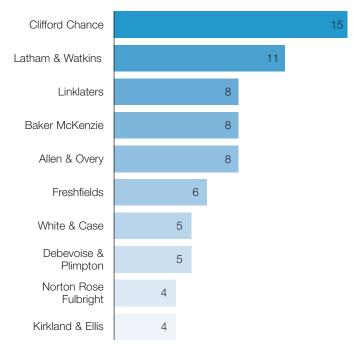
- Intellectual Property
- Information Technology
- Data protection
- IT outsourcing
- Telecommunication
- Media

- **Restructuring & Capital Markets Regulatory** Listings & public Establishing businesses Insolvency Formal restructurings offers Regulatory investigations (debt and equity) Refinancing New market access EMTN, fiduciary Corporate Custody and collateral notes. ABS reorganisations Exchanges High Yield Regulatory · Financial services and optimisation Structured products M&A

HOW THE MARKET PERCEIVES US



MORE GLOBAL-WIDE BAND 1 PRACTICES THAN ANY OTHER FIRM IN CHAMBERS GLOBAL 2023



"The team is extremely prepared and provides great results within tight deadlines."

Chambers Europe – Luxembourg 2023

"The team members and individuals are experienced, friendly, open for discussion and creative."

Legal 500 2023

"Clifford Chance's geographical footprint is also one of its competitive advantages. The quality of its network is second to none."

Chambers Europe-wide Corporate M&A 2023

"Fantastic legal support."

Chambers Europe 2022

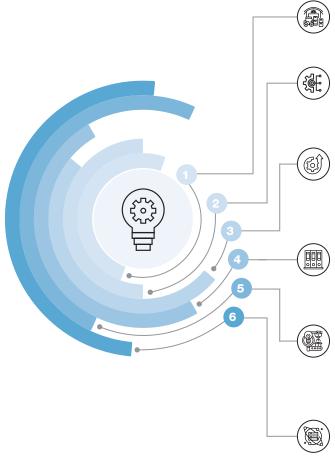
"The Clifford Chance team provides exceptional legal and commercial input, delivers exceptional client service and is very disciplined to keep costs within budget."

Chambers Global 2022



INNOVATION IS ACTION

Putting evolution into evidence, in every facet of our work, every day. Whether it's the way we work today and how we pave the way for future methods, or the new answers we bring to our clients. Our capabilities, insights and research speak for themselves. And so do the results.



Delivery Centres: Our Delivery Centres in India and the UK are on hand to make sure we can work quickly, efficiently and with your budget in mind. Thanks to our smart technology and experience, we pair your needs with the right resources to get the work done.

Legal Technology: The way we work with technology sets us apart in transforming legal service delivery. By engaging with our clients and business partners, we combine creative use with a blend of technologies to deliver efficiencies, better collaboration and faster completion of work.

Continuous Improvement: Our teams include certified experts who apply the principles of Continuous Improvement (CI) to make this happen. It's all about delivering positive outcomes for you in the best possible way, achieved through a streamlined process, automated legal technology or re-assigning the right tasks to the right people.

Legal Project Management: Your most important matters need dedicated project management. Our team of Legal Project Managers (LPMs) work with lawyers and clients to handle the most complicated stages of legal operations, to turn complexity into clarity.

Research and Development: Our industry is changing faster than ever, so, to match that pace, we created our Research and Development (R&D) hub. By investing in new models, technologies and ways of working, we stay at the forefront of advances in legal services delivery, helping us put our clients on the front foot for what comes next.

Data Analysis: Working with our clients and lawyers, our data science teams use data to diagnose issues and predict outcomes. We will recommend what to do today and tomorrow, exploring and finding new ways to bring actionable insights to our clients.

MANAGING OUR FOOTPRINT AND CONTRIBUTING TO SUSTAINABILITY

Environmental sustainability is an important issue for our clients and our people. We aim to provide an environmentally efficient service, by embracing systems and initiatives that support better use of energy and resources, and reduce CO₂ emissions.

Managing our footprint

- We regularly evaluate our environmental footprint and continue to implement energy-saving and recycling initiatives, in accordance with our global environmental policy.
- We are also mindful of impacts caused by our suppliers, and aim to source sustainable products and services wherever possible.



Established a Global '2030' Environmental Network



Monitored and analysed global and local data



25% reduction in our aggregated Scope 1, 25% Scope 2 (marketbased) and Scope 3 emissions in FY23 versus our FY20 baseline in the firm

Our Luxembourg office is BREEAM-certified and has set up a responsible business committee and a Sustainable Finance Group.



DIVERSITY AND INCLUSION

As a leading law firm, we recruit the best talent from around the world. It is essential to our commercial strategy that we foster an inclusive culture so that we can provide our clients with the best advice.

Our clients are made up of a diverse range of businesses. To find ever better solutions to our clients' most important challenges, we must build the best team, made up of people from a wide range of backgrounds, which is nurtured and developed in an inclusive and collegiate environment.

We are committed to increasing diversity within the firm and report yearly on the inclusion and diversity commitments we have made.

Our Luxembourg office is a proud signatory of the Lëtzebuerg Diversity Chart.



The most successful firms will understand that inclusion is a core value of the law, and they will have made a strategic choice to become experts on inclusion in advising their clients.

> Tiernan Brady Global Director of Inclusion



KEY CONTACTS

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Clifford Chance, société en commandite simple admitted to the Luxembourg Bar.

www.cliffordchance.com