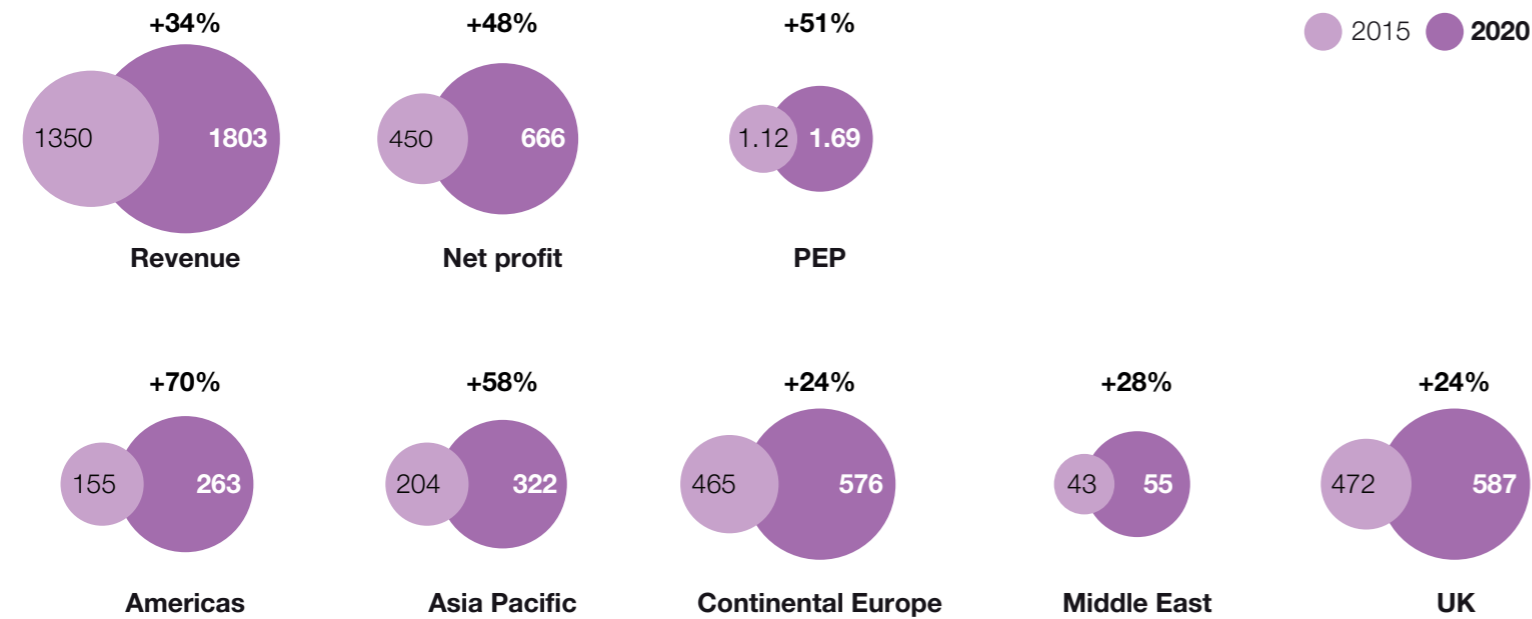


CLIFFORD CHANCE: DELIVERING OUR STRATEGY

FY15 - FY20: ROBUST GROWTH ACROSS A BALANCED CLIENT BASE

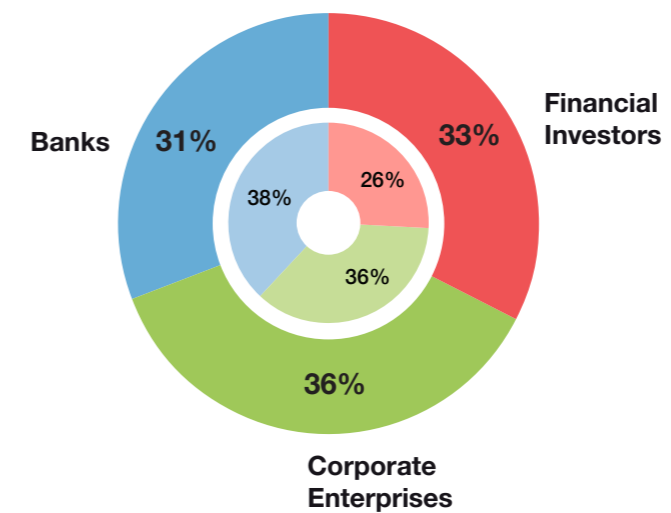
Global and regional growth (in £m)



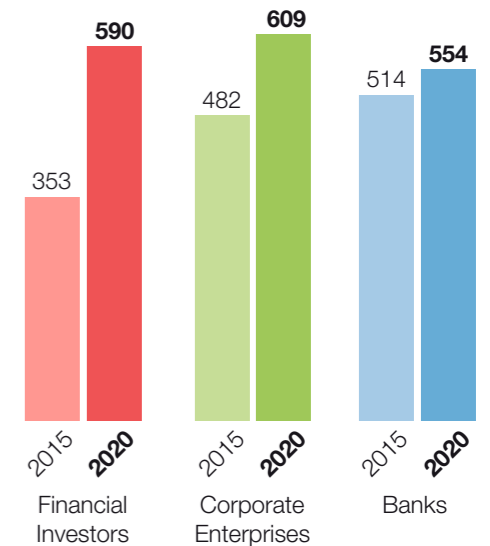
Supporting leading businesses across sectors

Revenue Split

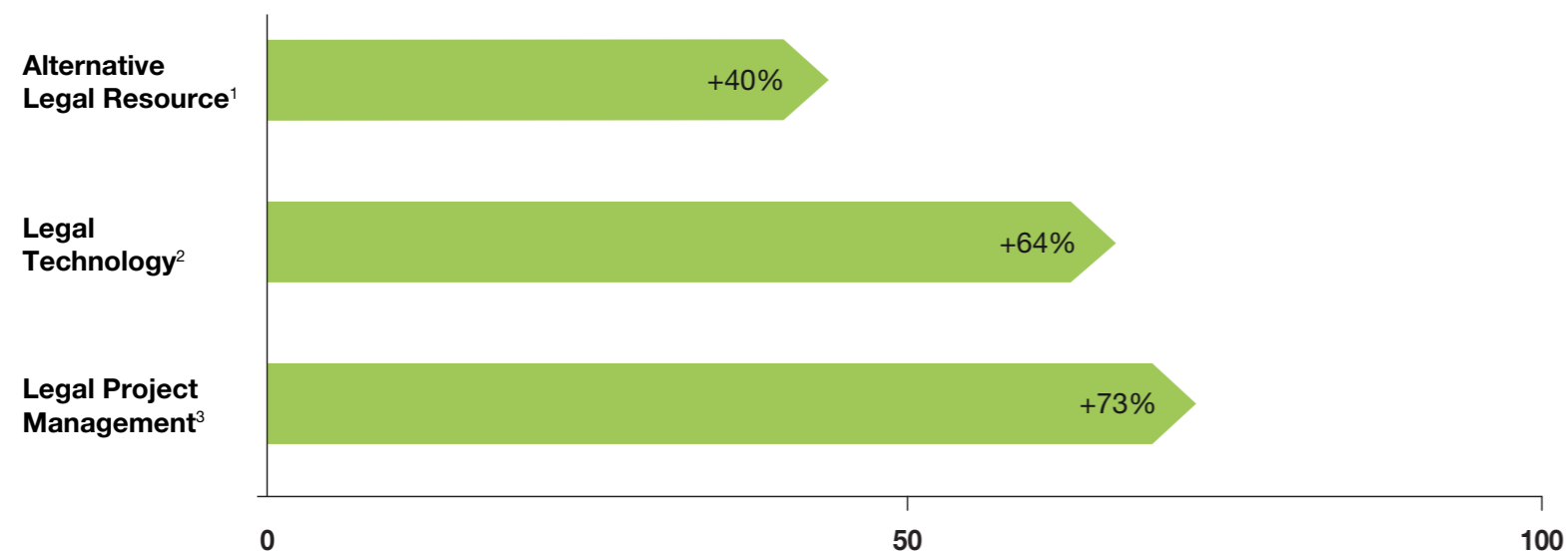
Outer circle = FY2020
Inner circle = FY2015



Revenue (in £m)



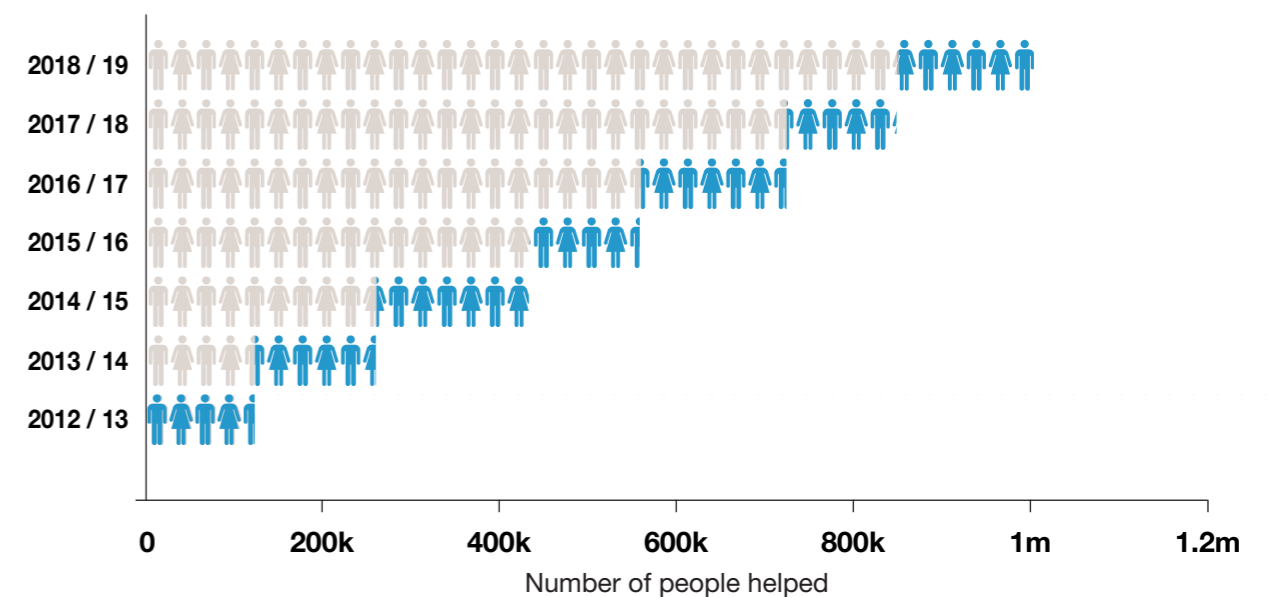
ACCELERATING USE OF BETTER WAYS OF WORKING



1. Our legal support centres in Delhi and Newcastle
2. Use of legal technologies such as Kira and Workshare Transact increased by up to 64% year on year
3. Billable hours - increase year on year for the financial year to date

BUILDING MORE INCLUSIVE COMMUNITIES

In FY2020, our people gave 61,389 hours through volunteering and pro bono activities. Through our community activities, we aim to help at least 100,000 people a year⁴



4. 2019/20 data not yet available