THE CLIFFORD CHANCE ACADEMY

| NUMBER OF BUSINESS SKILLS T | RAINING | GCOUR | SES* | | | | |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|
| REGION | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 |
| Americas | 31 | 39 | 26 | 17 | 31 | 40 | 30 |
| Asia Pacific | 107 | 69 | 75 | 85 | 81 | 67 | 58 |
| MEA | 22 | 26 | 25 | 42 | 31 | 37 | 42 |
| CE | 135 | 152 | 179 | 186 | 224 | 228 | 209 |
| UK | 166 | 202 | 202 | 236 | 222 | 266 | 240 |
| GSSC | 29 | 77 | 127 | 142 | 179 | 230 | 212 |
| Virtual Classroom | 4 | 1 | 4 | 11 | 19 | 23 | 11 |
| Total | 494 | 566 | 638 | 719 | 787 | 891 | 802 |

| PARTICIPANT RATING OF ACADEMY COURSES | | | | | | | | | | |
|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| AVERAGE SATISFACTION SCORE | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | | |
| (Out of 5) | 4.7 | 4.7 | 4.7 | 4.7 | 4.6 | 4.6 | 4.6 | | | |

| NUMBER OF PARTICIPANTS IN GLOBAL ACADEMY COURSES | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | | |
| Lawyers/ fee earners | 3,020 | 3,084 | 2,973 | 3,491 | 3,563 | 3,800 | 2,881 | | | |
| BS/ non fee earners | 1,090 | 920 | 1,168 | 1,330 | 1,167 | 1,327 | 1,763 | | | |

| PARTIPANT TRAINING HOURS ONLINE TRAINING | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|--|--|--|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | | | | | |
| Elearning** | 9,894 | 9,359 | 17,492 | 9,915 | 8,701 | | | | | |
| Training videos*** | 4,234 | 11,700 | 18,898 | 13,212 | 9,755 | | | | | |
| Total | 14,128 | 21,059 | 36,390 | 23,127 | 18,456 | | | | | |

| FTE PER FY | | | | | |
|------------|---------|---------|---------|---------|---------|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 |
| Total | 5,707 | 5,773 | 5,747 | 5,697 | 5,782 |

| AVERAGE HOURS OF TRAINING PER FTE PER TRAINING TYPE | | | | | | | | | | |
|---|------|------|------|------|------|--|--|--|--|--|
| 2016/17 2015/16 2014/15 2013/14 2012/13 | | | | | | | | | | |
| Elearning** | 1.73 | 1.62 | 3.04 | 1.74 | 1.50 | | | | | |
| Training videos*** | 0.74 | 2.03 | 3.29 | 2.32 | 1.69 | | | | | |
| Total | 2.47 | 3.65 | 6.33 | 4.06 | 3.19 | | | | | |

^{*} Academy + Local (classroom + remote)

^{**} Academy elearning courses + 'Talking Heads' knowledge sharing videos (number of hrs viewed) + external webbased licences (hrs spent online)

 $^{^{\}star\star\star}$ figures from David Adams (PA developed videos), number of hours viewed – LEGAL TRAINING

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| TOTAL NUMBER OF LEGAL SKILLS TRAINING COURSES* | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | | |
| Total number of courses | 1,206 | 1,016 | 917 | 996 | 1,046 | 1,162 | 1,148 | | | |

| NUMBER OF NEW BUSINESS SKILLS COURSES | | | | | | | | | | |
|---------------------------------------|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | | |
| Total number of courses | 18 | 14 | 3 | 8 | 6 | 6 | 9 | | | |

| AVERAGE HOURS OF TRAINING BY GENDER (FEE EARNER) NB | | | | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | | |
| Male | 6.60 | 7.29 | 7.06 | 7.68 | 8.01 | n.a. | n.a. | | | |
| Female | 7.55 | 6.64 | 7.67 | 8.90 | 8.72 | n.a. | n.a. | | | |

| AVERAGE HOURS OF TRAINING BY GENDER (BUSINESS SERVICES) NB | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | | |
| Male | 1.49 | 1.44 | 2.43 | 3.22 | 5.19 | n.a. | n.a. | | | |
| Female | 1.75 | 1.84 | 2.40 | 2.70 | 2.64 | n.a. | n.a. | | | |

| AVERAGE HOURS OF TRAINING BY JOB TYPE NB | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | | |
| Lawyers/fee earners | 7.02 | 6.59 | 7.32 | 8.13 | 8.39 | 9.04 | 7.74 | | | |
| BS/ non fee earners | 1.67 | 1.59 | 2.41 | 2.99 | 3.32 | 2.62 | 3.06 | | | |

| NUMBER OF CLASSROOM COURSES**** | | | | | | | | | |
|---------------------------------|---------|---------|---------|---------|---------|---------|---------|--|--|
| | 2016/17 | 2015/16 | 2014/15 | 2013/14 | 2012/13 | 2011/12 | 2010/11 | | |
| Total number of courses | 1,700 | 1,581 | 1,551 | 1,704 | 1,814 | 2,023 | 1,935 | | |

NB Global Academy classroom + remote (instructor led)

^{*} Academy + Local (classroom + remote)

 $^{^{\}star\star\star}$ figures from David Adams (PA developed videos), number of hours viewed – LEGAL TRAINING

^{****} Academy + Local (business skills + legal) NB excluding remote